

## WHAT OUR CLIENTS SAY ABOUT EDWC

### TEAMWORK

“ It felt like the Team at EDWC was an extension of our team. Our deadlines became their deadlines. I was amazed at the above and beyond service and effort the team at EDWC put into our deal. They provided a level of service rarely seen in any industry.

KELLY WENDORFF, WELD-FAB

### EASY TO WORK WITH

“ We couldn't have made our way through putting the financing together for this project so well without the help of EDWC. They were way easier to work with than any of our banks.

DR. EMMA DODGE, DODGE DENTAL STUDIO

### GAME CHANGER

“ The EDWC loan was a game changer for us. It has allowed us to experience exponential growth... One of the best, single things we did.

RICK DRESANG, UEMSI/HTV, INC

**FOCUSED ON CLIENTS, TEAMWORK,  
KNOWLEDGE, AND INNOVATION  
ALL WHILE REMAINING LEADERS  
IN OUR INDUSTRY.**

## Growing Prosperity throughout Washington County by Offering:

- A Creative Incentive Financing Program to Preserve Your Capital, Fill a Gap or Reduce Your Lender's Risk
- Access to Real Time Data that Has Meaning for Your Project
- Decades of Familiarity with Local Communities and their Governance Processes
- Consulting Services to Find the Workforce Your Growing Company Needs
- A Team Dedicated to “What Matters” – Your Business Success and Delivering Results
- Expertise in Loan and Deal Structuring

Helping you Capitalize on  
Your Business Growth Potential

**e·d·w·c**

YOUR GROWTH. OUR PASSION.



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## HOW DOES EDWC DO ECONOMIC DEVELOPMENT DIFFERENTLY?

# What can EDWC do for you?



Injects in-house and locally sourced **financing solutions** that matter for you and your bank.



**Designs** your research project to your specific needs.



Evaluates local, county and state **incentives** so you can focus on those that make sense.



Offers flexible and creative incentive **loan terms** to match your business and project's needs.



Works closely with communities and their leaders to **build consensus** for your project.



Guides you in your **search for the talent** your company needs to grow.



Gathers the critical information needed to evaluate your options when choosing your **business' next home**.

### STRUCTURE THE DEAL:

- Utilize Our Expertise to Find Incentives that Best Serve your Project
- Access to Low Interest Financing
- Develop Brownfield Redevelopment Strategic Options
- Assess the Value of Tax Incremental Financing
- Assist with Energy Incentive Opportunities
- Explore Workforce Training Incentives



### PUT DATA TO WORK THROUGH CONSULTING AND ANALYTICAL SERVICES:

- Uncover Data that Drives and Supports Decision Making
- Conduct Site Selection Analysis
- Navigate Community Approval Process
- Secure Real-Time Workforce Reporting
- Leverage Fiscal and Economic Impact Reports
- Harness Organizational Development to Accelerate Growth



### PROVIDE SUBORDINATE FINANCING TO MAKE YOUR PROJECT A REALITY:

- Buy or Renovate a Building
- Construct a New Facility
- Purchase Equipment
- Redevelop a Brownfield
- Create an In-House Training Program
- Buy a Local Business to Keep it Local

