

Amazon Hiring and Competitor Intelligence Profile

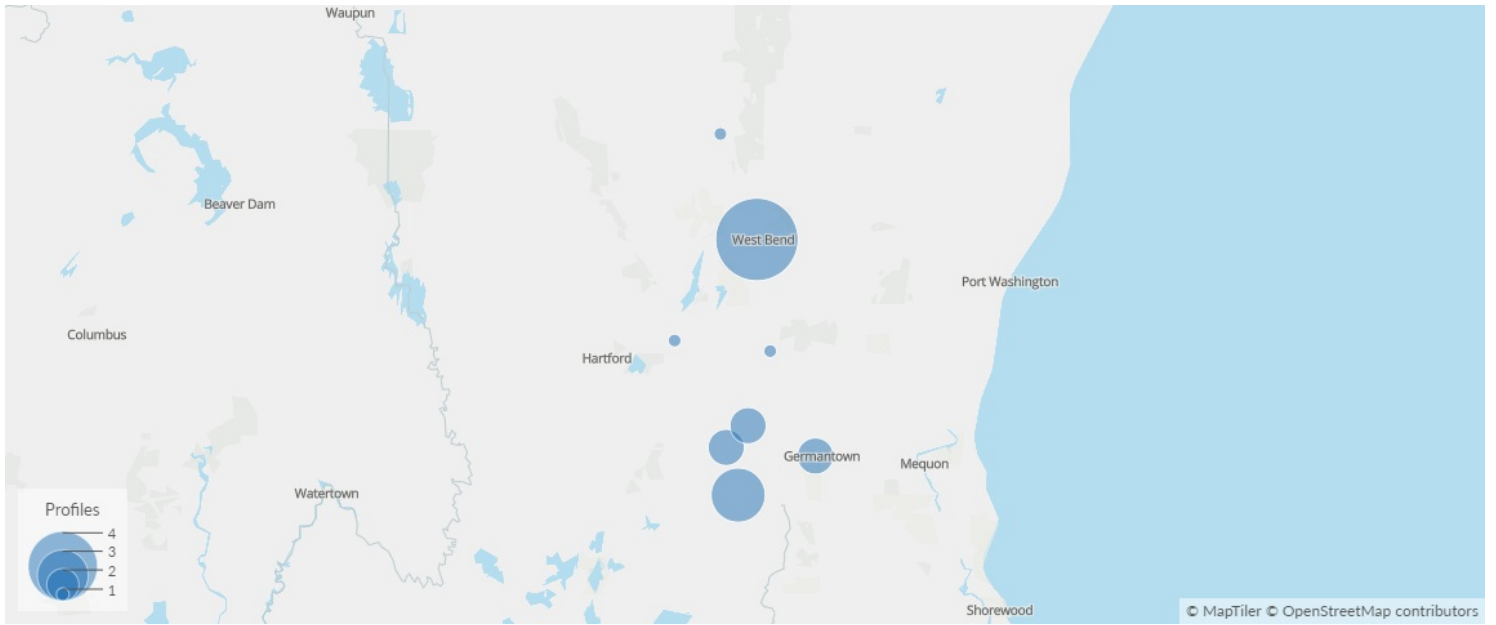
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Where does their talent live?



Business Talent

Top Jobs vs Local Labor Market Supply & Demand

By analyzing the online profiles of people who work at Amazon, we can identify the talent employed at this company and compare their needs against the dynamics of the local labor market.

Occupation	Company Profiles	Company Postings	Local Job Supply	Local Posting Demand	Local Graduates	Local Median Hourly Earnings
Stockers and Order Fillers	4	0 -	1,138 ↑	24 ↓	0 -	\$11.28 ↑
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	3	0 -	542 ↓	14 ↑	0 -	\$17.75 ↑
General and Operations Managers	2	0 -	676 ↑	21 ↑	0 -	\$59.29 ↑
Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	2	0 -	338 ↑	22 ↑	0 -	\$32.38 ↑
Computer and Information Systems Managers	1	0 -	92 ↑	4 ↑	0 -	\$57.82 ↑
Property, Real Estate, and Community Association Managers	1	0 -	41 ↑	0 ↓	0 -	\$27.06 ↑
Demonstrators and Product Promoters	1	0 -	36 ↑	4 -	0 -	\$13.16 ↓
Maintenance and Repair Workers, General	1	0 -	652 ↑	35 ↑	0 -	\$19.51 ↑
First-Line Supervisors of Production and Operating Workers	1	0 -	756 ↑	16 ↓	0 -	\$29.56 ↑
Light Truck Drivers	1	0 -	343 ↑	14 ↑	0 -	\$14.73 ↑

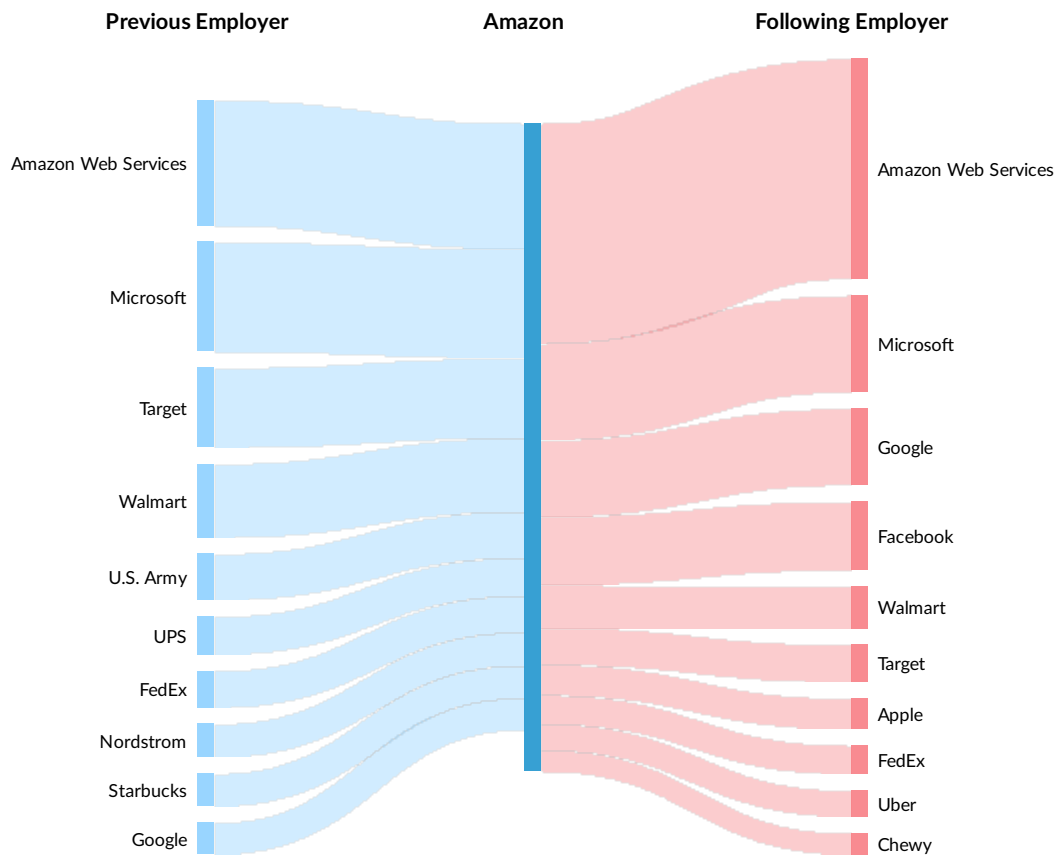
Which companies are supplying or drawing talent from Amazon?

Employee Gain and Drain

The table below analyzes the profiles of past and current employees at Amazon. The left column shows job transitions from other companies to Amazon. The right column shows job transitions from Amazon to other companies.

Please note, results are only available at the national level.

The following represents the job transitions of Amazon employees in the United States over the last five years:



Top Previous Employers	Transitions
Amazon Web Services	2,812
Microsoft	2,447
Target	1,787

Top Previous Employers	Transitions
Walmart	1,647
U.S. Army	1,036
UPS	853
FedEx	817
Nordstrom	743
Starbucks	730
Google	714
Apple	682
Uber	681
The Home Depot	631
Boeing	618
Macy's	500
Deloitte	499
Lowe's	489
Facebook	459
Disney	451
IBM	447
Best Buy	430
United States Navy	419
United States Air Force	405
Enterprise Rent-A-Car	392
Intel	392
Expedia Group	383
Oracle	377
JPMorgan Chase	366
Verizon Communications	366

Top Previous Employers	Transitions
McDonald's	365
Capital One	358
T-Mobile	358
Kohl's	335
Cisco	329
Walgreens Boots Alliance	317
Accenture	316
Att	312
CVS Health	309
Doordash	305
Kroger	302
Lyft	276
United States Marine Corps	271
Dell Technologies	261
Nike	259
Wells Fargo	252
United States Postal Service	251
Ernst & Young	241
PepsiCo	241
Infosys	240
PricewaterhouseCoopers	234
Wayfair	233
Top Following Employers	Transitions
Amazon Web Services	4,930
Microsoft	2,169
Google	1,714

Top Following Employers	Transitions
Facebook	1,532
Walmart	946
Target	831
Apple	684
FedEx	643
Uber	588
Chewy	479
UPS	456
U.S. Army	408
Doordash	397
Oracle	397
The Home Depot	386
Nordstrom	342
Starbucks	335
Lowe's	296
Tesla	277
Wayfair	251
Best Buy	250
Instacart	249
United States Postal Service	249
Disney	247
Expedia Group	244
Netflix	234
Boeing	226
Lyft	221
T-Mobile	219

Top Following Employers	Transitions
Macy's	200
Whole Foods	197
Att	195
Stripe	188
Allied Universal	187
Zillow	186
Salesforce	185
United States Navy	185
Deloitte	184
United States Air Force	183
CVS Health	180
JPMorgan Chase	175
LinkedIn	173
Accenture	171
Snap	168
Walgreens Boots Alliance	168
Nike	162
Spectrum	159
Wells Fargo	154
McDonald's	147
Enterprise Rent-A-Car	142
IBM	142

What jobs are they posting for?

Job Postings Overview for All Job Types at Amazon



191 Unique Postings

The typical company in this region posted 11 jobs (May 2021 - Apr 2022).



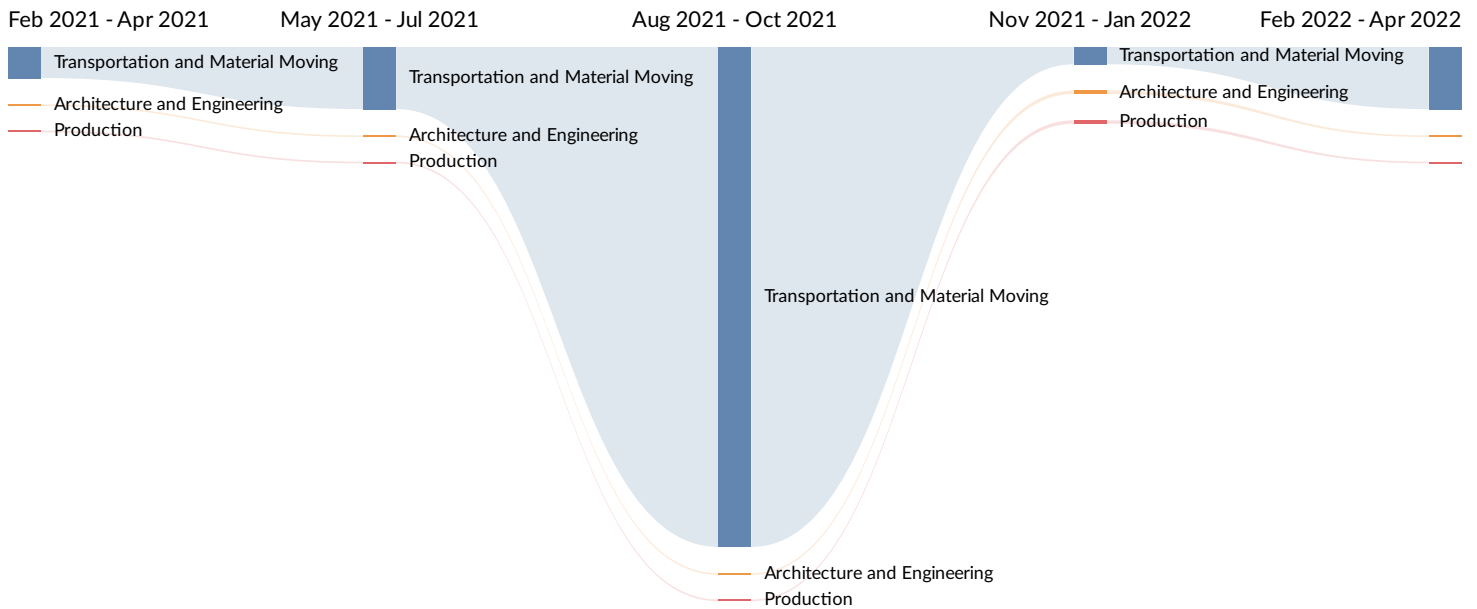
85% Postings Decrease

8% Decrease in the Regional Average for Your Selected Job Types (May 2021 - Oct 2021 compared to Nov 2021 - Apr 2022)

What jobs are they hiring for?

Job Postings Trend by Quarter

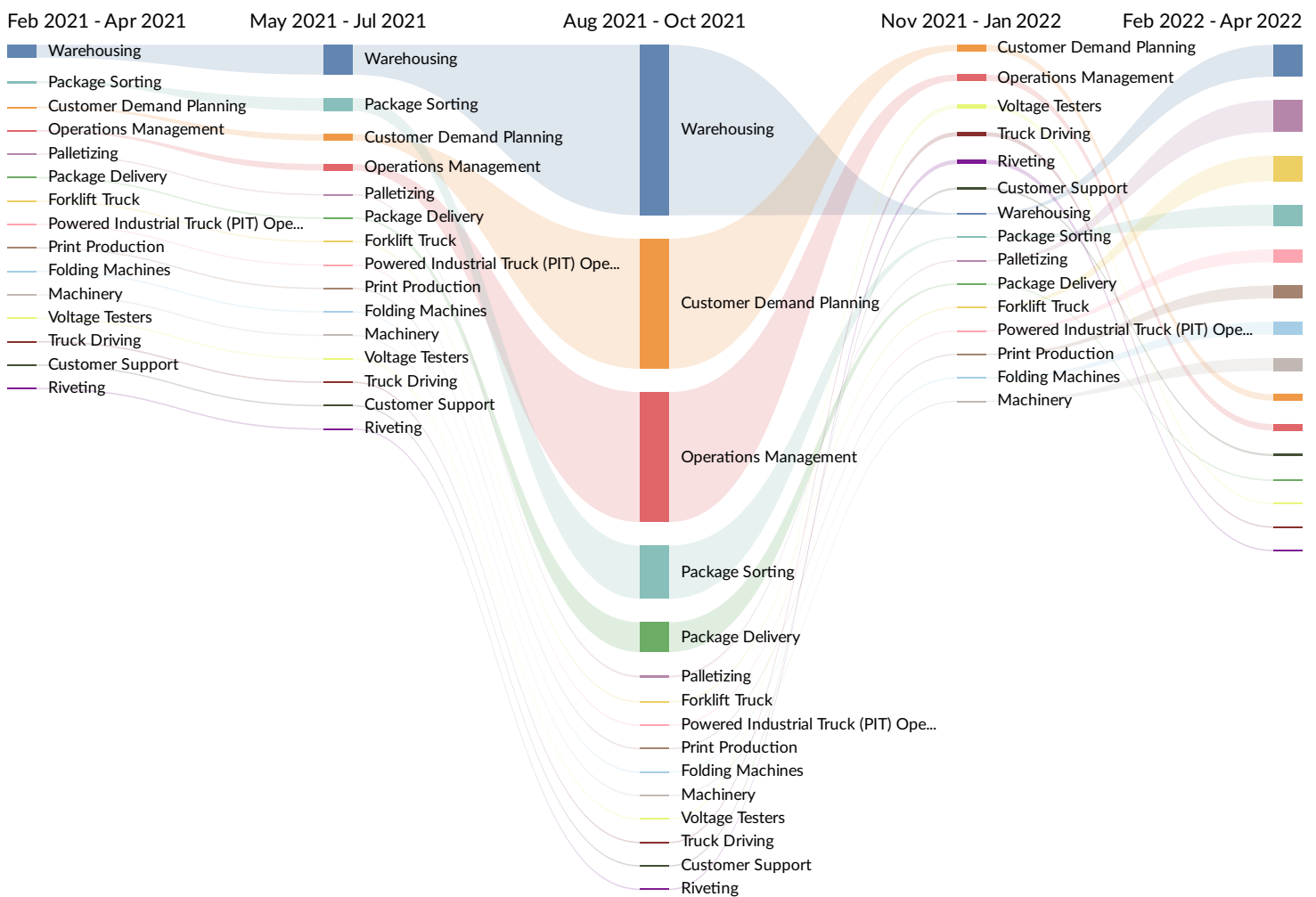
The chart below captures the postings trend for the 3 job types sought by Amazon. Unlike profiles which represent the status quo within a company, postings are more aspirational and help us understand where an employer wants to be in the future.



What skills are they posting for?

Top 15 Skills for All Job Types Sought by Amazon by Quarter

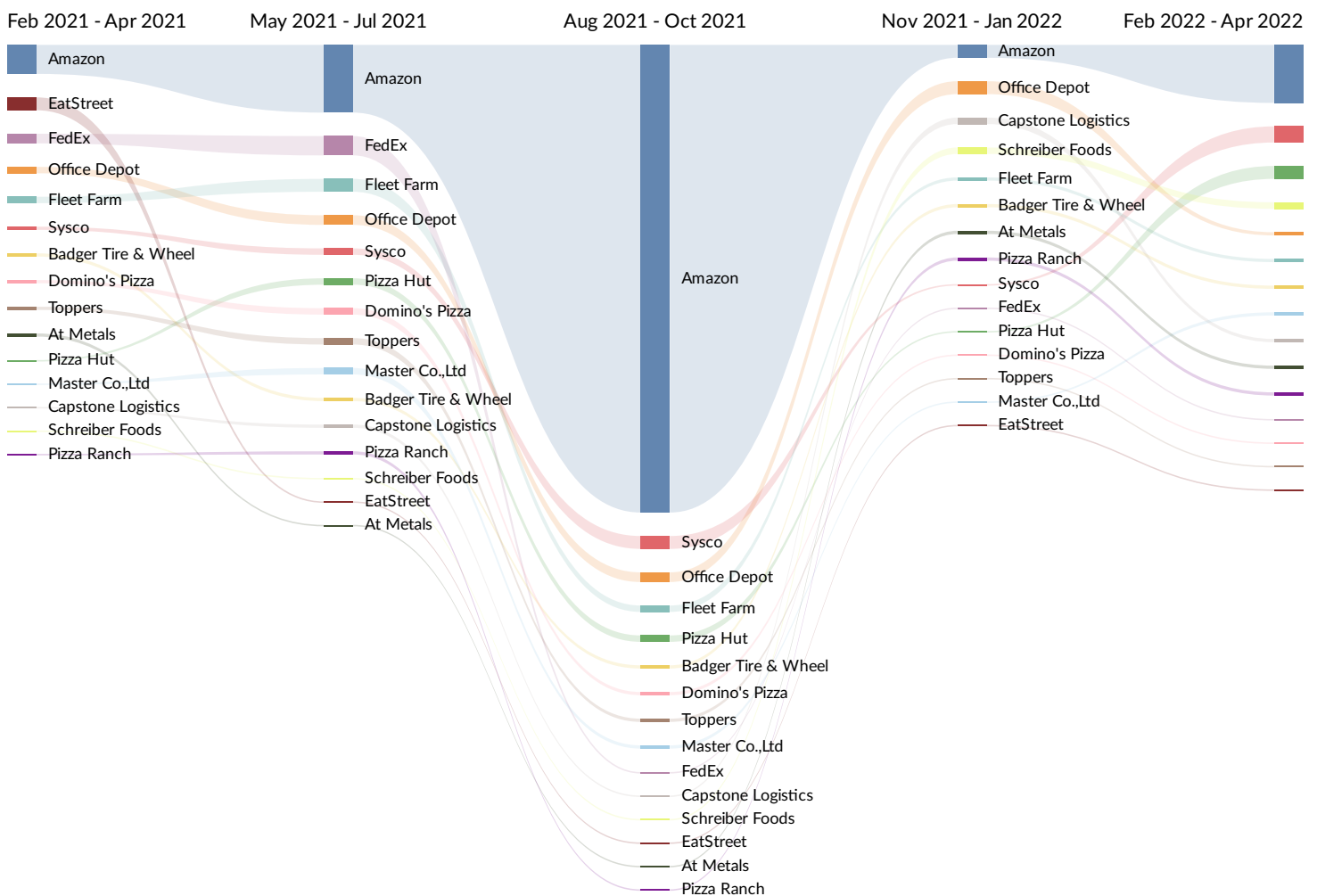
Skills help us understand not only where a company is trying to go, but how they intend to get there.



Who is competing for the same talent?

Hiring Trends for the Top 15 Companies Seeking the Same Talent by Quarter

Competitors data helps us understand specific companies (excluding staffing) actively looking for the same candidates.



Appendix A (Companies)

Description

Amazon
